



ACERIS LAW

INTERNATIONAL ARBITRATION LAW FIRM

GLOBAL ARBITRATION EXPERTISE

CULTURE OF EXCELLENCE

Geneva | Paris | London | New York | Houston | Madrid | Istanbul | Singapore | Dubai | Moscow

INTERNATIONAL ARBITRATION
LAW FIRM

ACERIS LAW ABOUT US

LEGAL EXCELLENCE.
DEDICATION TO CLIENTS.

Aceris Law is a leading boutique international arbitration law firm. It provides the highest quality legal representation for international commercial arbitrations, investor-State arbitrations and international construction disputes. It covers all jurisdictions, arbitral institutions and industry sectors, working under numerous laws and in diverse languages.

- ▶ Providing quality, world-class arbitration legal representation;
- ▶ Insight into winning case strategies and arguments;
- ▶ Mastery of all procedural techniques used in international arbitration and mediation;
- ▶ Fierce and uncompromising legal representation of our clients' interests;
- ▶ Hiring and retaining exceptionally talented lawyers who possess the common trait of outstanding academic and personal achievements.



AWARDS

ACERIS LAW IS RANKED AMONG THE BEST
INTERNATIONAL ARBITRATION LAW FIRMS IN
THE MOST PRESTIGIOUS PUBLICATIONS

"Rising Star of International Arbitration"

- Leader's League

"Recommended" Tier 1 Firm – International
Arbitration

- Legal 500

"Arbitration key player"

- Décideurs

"Best in Arbitration"

- Corporate Vision Awards

"Arbitration and Mediation Law Firm of
the Year"

- Finance Monthly

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INTERNATIONAL ARBITRATION LAW FIRM

ACERIS LAW ABOUT US

With Harvard and Oxford trained lawyers admitted to multiple bars in Western Europe, Eastern Europe, North America and South America, and 15 years of experience specialising in resolving disputes through international arbitration, Aceris Law provides legal representation for commercial, construction and investor-State arbitrations, combining excellence, rigour, experience and an outstanding track record with reasonable legal fees, in order to offer the best value for high-quality international arbitration legal representation.

Aceris Law's lawyers have served as legal counsel in hundreds of commercial, investment and construction arbitrations, for clients including businesses of all sizes, foreign investors and State entities, in arbitrations seated in Europe, the Americas, the Middle East, Africa and Asia.

We have provided legal representation for ICC, ICSID, LCIA, ICDR, SIAC, SCC, DIAC, HKIAC, JAMS, CICA, PCA, OHADA and ad hoc (often UNCITRAL) arbitrations, as well as under the rules of lesser-known institutions, establishing an excellent track record on behalf of our clients.

We have served in arbitrations under English law, French law, Swiss law, Spanish law, Saudi Arabian law, Brazilian law, Mexican law, German law, Chinese law, Turkish law, OHADA law, Malaysian law, Singapore law, Hong Kong law, Angolan law, Moldovan law, Albanian law, Romanian law, public international law, various American laws, various Canadian laws, and the laws of many other common law and civil law jurisdictions.

The working languages of Aceris are English and French, although our lawyers also speak Spanish, Portuguese, German, Russian, Arabic, Serbo-Croat and Romanian fluently, and they regularly serve as legal counsel in cases with Chinese, Japanese, Turkish and many other linguistic elements.

Aceris Law works hand-in-hand with its clients, allowing them to play as significant a role in the resolution of their dispute as they desire.

It also frequently collaborates with co-counsel who have less experience in the intricacies of arbitration law and procedure, but are seeking a firm that rigorously respects the boundaries of pre-existing client relationships.





INTERNATIONAL

GLOBAL REPRESENTATION

We have served as arbitration legal counsel in numerous successful international commercial arbitrations, investor-State arbitrations, construction arbitrations and public international law disputes on behalf of our clients. In fact, our firm has not lost a case where we served as lead counsel. We have also assisted our clients in resolving long-running disputes via negotiations and mediation. Our lawyers also have experience as arbitrators before multiple arbitral institutions, including the ICC and the DIAC.

We have served as legal counsel for arbitration disputes on all continents. For instance:

- Counsel in successful multi-party ICC arbitration on behalf of Canadian client under English law involving the construction of an industrial plant in Saudi Arabia (client awarded essentially all of the damages it was seeking while counterclaims of USD 131 million were defeated)
- Counsel in UNCITRAL arbitration on behalf of Respondent State entity concerning the rehabilitation of a highway under a FIDIC Pink Book contract

- Co-counsel for Claimant in ICC arbitration concerning breach of a gas processing agreement subject to Nigerian law
- Counsel in LCIA arbitration under Saudi Law on behalf of Saudi construction company
- Counsel for Japanese company in investment dispute with East Asian State concerning expropriation of joint venture and land use rights
- Co-counsel for Claimant in ICSID arbitration brought against a Central Asian State on behalf of Turkish entity
- Counsel for Respondent in JAMS arbitration brought under California law regarding the alleged breach of a distribution agreement in the IT industry
- Counsel for Respondent Eastern European State in construction arbitration brought by Central European company involving the construction of an inter-State electricity network under Albanian law
- Counsel for Respondent in ICDR arbitration brought under Washington State law regarding the alleged breach of the terms of use of an online platform
- Counsel for Claimant in ICC construction arbitration under Mauritanian law

In fact, our firm has not lost a case where we served as lead counsel.

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CLIENT FEEDBACK

K.Y., CEO of Gas Processing Company

"From the bottom of my heart, I wish to thank you and convey to you my most sincere appreciation for the diligent and professional work [of Aceris]. I have worked with lawyers for 20 years and you have helped to bring back my faith in lawyers."

G.M., CEO of Upeco Trading A.G.

"I highly recommend [William Kirtley and Aceris] for international arbitration legal counsel. He is an excellent practitioner and a top-notch professional. He is highly reliable and will never give up on a client's case. He is very experienced as legal counsel and a very good person as well. He can see all details which could be decisive in the arbitration. His goal is to bring meritorious cases to victory and he does the best of it. I recommend him as a professional and a person who never abandons a case halfway, no matter how hard a case can be."

C.P. and D.L., Owners and Directors of Communication and Technology Solutions Company

"Aceris' lawyers are friendly and professional, their legal drafting is excellent, their legal fees were reasonable, their strategy was successful and we highly recommend Aceris Law for international disputes that are capable of resolution through arbitration, which is their specialty. Although they are based in Europe, the dispute was in California and our company is located in the Philippines, the time zones posed no practical constraints since they are well-equipped with the latest technology and available around the clock by videoconference."

T.L., CEO of Book Publishing Company

"Hands down the best team of lawyers you could have in your corner. With Aceris Law you are guaranteed to receive the best legal representation in the field of international arbitration for very reasonable legal fees."

COMPLEX ARBITRATIONS

INDUSTRY EXPERTISE

Aceris Law's track record is among the best in the field of international arbitration, with clients typically facing adversaries represented by the world's largest international corporate firms. Aceris has successfully represented clients in complex arbitrations concerning many different industries:

- Chemicals
- Oil & Gas
- Construction & Engineering
- Distribution
- Banking & Finance
- Media
- Automotive
- Aviation
- Logistics
- Telecommunications
- Hospitality
- Infrastructure
- Pharmaceuticals
- Textiles
- Desalination
- Renewable Energy
- Shipping
- Transportation
- Casinos
- Pharmaceuticals
- Food & Beverage
- Defence
- Tourism
- Government Services
- Information Technology
- Consumer Electronics
- Power Utilities
- Real Estate
- Venture Capital



WHAT WE HAVE

SUCCESSFULLY ACHIEVED

**INVESTOR-STATE
ARBITRATIONS**

**CONSTRUCTION &
ENGINEERING
ARBITRATIONS**

**DISTRIBUTION
INDUSTRY
ARBITRATIONS**

**FINANCIAL INDUSTRY
ARBITRATIONS**

**INFRASTRUCTURE-
RELATED
ARBITRATIONS**

**INTELLECTUAL
PROPERTY
ARBITRATIONS**

**AUTOMOTIVE AND
AVIATION
ARBITRATIONS**

**CONSTRUCTION &
ENGINEERING
ARBITRATIONS**

**AGRICULTURAL
INDUSTRY
ARBITRATIONS**

**HOSPITALITY INDUSTRY
ARBITRATIONS**

**OIL & GAS
ARBITRATIONS**

**STEEL INDUSTRY
ARBITRATIONS**

INTRODUCING **OUR TEAM**

Over the past 15 years, our international arbitration lawyers have served as counsel in hundreds of international commercial, construction and investor-State arbitrations under the ICC, ICSID, UNCITRAL, LCIA, ICDR, SIAC, SCC, DIAC, HKIAC, JAMS, CICA, PCA, OHADA and other arbitration rules. We have provided legal representation for arbitrations under English law, French law, Swiss law, Spanish law, Saudi Arabian law, Brazilian law, Mexican law, German law, Chinese law, Turkish law, OHADA law, Malaysian law, Singapore law, Hong Kong law, Angolan law, Moldovan law, Albanian law, Romanian law, public international law, various American laws, various Canadian laws, and the laws of many other common law and civil law jurisdictions. All of our arbitration lawyers speak English and French fluently, while individual lawyers also speak a variety of other languages, including Spanish, Portuguese, Arabic, Serbo-Croat, Czech, German, Russian and Romanian.



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OUR LAWYERS



WILLIAM KIRTLEY

William Kirtley, the principal of Aceris Law, is a Franco-American Harvard, Columbia and Sorbonne trained international arbitration lawyer with fifteen years of experience specialising in international commercial, investment and construction arbitration. He is a member of the New York and Washington Bars and a former French Avocat à la Cour, who formerly was a member of the international arbitration practice groups of Shearman & Sterling and Salans (now Dentons). He has served as lead counsel or arbitrator in disputes on all continents, under the UNCITRAL, ICC, ICSID, SCC, LCIA, CICA, CIArb, PCA, SIAC, DIAC, JAMS, AFA and other arbitration rules. Recognised by Décideurs in 2014, 2015, 2016, 2017, 2018, and nominated for Who's Who and named as "Best of the Best" in various legal awards, clients call him a "great international arbitration lawyer" who is "frighteningly smart", "reliable, dynamic, loyal and committed to his clients", "fair and transparent" and "a lawyer who will seek one hundred percent to guard the interests of his client". They also call him "hard-working and highly responsive" with "depth of knowledge and experience in international dispute resolution" and "an unstoppable work ethic".



MARIE-CAMILLE PITTON

Dr. Marie-Camille Pitton is a Harvard, Oxford and Sorbonne educated arbitration lawyer, who is registered as an attorney in New York and the Versailles Bar. Marie-Camille Pitton has over a decade of experience in international arbitration and arbitration-related litigation, serving clients from diverse jurisdictions.

Until March 2017, Marie-Camille Pitton was Counsel at the ICC Court of arbitration, where she supervised hundreds of arbitration proceedings, with a specific focus on cases related to France, Africa and the Middle East. In this capacity, she has been confronted with every possible procedural difficulty and advising arbitration professionals (arbitrators, counsels and in-house counsels) from a myriad of jurisdictions. Between 2008 and 2012, Marie-Camille Pitton was an associate in the international arbitration and litigation group of a leading American international corporate law firm.

HIGHLY EXPERIENCED PROFESSIONALS

OUR LAWYERS



NINA A JANKOVIC

Nina A Janković holds an LLM in Public International Law from Leiden University, the Netherlands, and an LLB from Belgrade University, Serbia, graduating summa cum laude. She was a Graduate Trainee in the International Arbitration Group of Freshfields Bruckhaus Deringer in Paris and a former intern at the Permanent Court of Arbitration (PCA) in The Hague. She was also a legal intern in law firms in Belgrade and Berlin and a trainee at the German Bundestag in 2014 and a holder of the International Parliamentary Scholarship (IPS). Nina participated in the Phillip C. Jessup Public International Law Moot Court Competition, representing Belgrade University in 2013 and reaching the final rounds, and she coached the Leiden Law School team for this competition in 2015. Nina joined the arbitration lawyers of Aceris in 2016. Nina speaks English, Serbian/Croatian, Spanish, German and French fluently. She is qualified to practice law in Serbia.



ANDRIAN BEREGOI

A graduate of the prestigious College of Europe, Andrian Beregoi has significant experience with ICC, ICSID, LCIA and UNCITRAL (PCA) arbitrations. Andrian speaks English, French, Russian and Romanian. Andrian received an LLM from the College of Europe in European Law, drafting a thesis on the regulatory power doctrine in customary international law and the CETA draft agreement (EU-Canada Comprehensive Economic and Trade Agreement). He previously studied at the Université de Versailles Saint-Quentin-en-Yvelines, obtaining a Masters in Arbitration and International Trade Law, as well as the University of Madras in India, where he studied Indian international trade law. His previous professional experience was obtained at the European Commission – Legal Service – Trade policy and WTO in Brussels, Belgium, and during legal internships at Orrick Rambaud Martel, Lazareff Le Bars and Derains & Gharavi in Paris, France, and Singhania & Partners in New Delhi, India. He has also lectured at the EDHEC Business School, coaching students for the mediation competition organized by Centre de Médiation et d'Arbitrage de Paris (CMAP) in Paris, who obtained first place.

HIGHLY EXPERIENCED PROFESSIONALS

OUR LAWYERS



KATARINA GRGA

Katarina Grga is a Serbian-trained lawyer. She graduated from the Faculty of Law University of Belgrade in Serbia with honours and holds a Master's degree in International Economic Law from the University Paris 1 Pantheon-Sorbonne. She previously worked as an associate in a corporate law firm in Belgrade and interned in the tax consulting sector of Deloitte and in the Office of the Ombudsman of the Republic of Serbia. During her studies, she participated in the 2013 Phillip C. Jessup Public International Law Moot Court Competition, representing Belgrade University and reaching the final rounds and obtaining 3rd place for her memorandum as a Belgrade Law School team member in the 2013 FDI International Moot Court Competition, which was published in TDM. Katarina is fluent in English, French, Italian and Serbian/Croatian.



ZUZANA VYSUDILOVA

Zuzana Vysudilova obtained her LLM in International Arbitration from University Paris 2, Panthéon-Assas, after studying at University Paris 1 and the University of Reims as an undergraduate. She was previously a trainee at Shearman & Sterling LLP, working primarily on investment arbitrations, prior to the EFB and joining Aceris Law, as well as at Rasseck Bourgi and Guyot & De Campos in Paris. She wrote her thesis on treaty-shopping in investment arbitration, as well as anti-suit injunctions in the context of ICSID arbitration. She speaks English, French, Czech and Slovak fluently.

HIGHEST QUALITY ARBITRATION LEGAL REPRESENTATION

COST-EFFECTIVE LEGAL FEES

Our goal is to do everything that is in our client's interest, which includes ensuring that each client receives exceptional value for its legal expenditures.

Unlike other firms, we guarantee both the cost and the quality of our work: if a client is not convinced that it is receiving the very best international arbitration legal representation available, as well as the best value for its legal expenditures, then we will reimburse all legal fees it has paid over a three-month trial period.

CONTACT US

Contact us to set up a meeting in person or via videoconference, to ask for a cost proposal, or to request a preliminary analysis of claims or defences.

Aceris Law's offices are located in Geneva, Paris and London, but its lawyers have permanent access to offices in over 120 countries to meet and work with clients. Our practice is truly global.

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WELCOME

TO OUR OFFICES

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