

# ACERIS LAW

THE INTERNATIONAL  
ARBITRATION LAW FIRM

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# Our firm

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Aceris Law is a specialist international arbitration law firm.

We provide world-class legal advisory and representation services for complex international commercial arbitrations, investor-State arbitrations and international construction disputes.

We cover all jurisdictions, arbitral institutions and industry sectors, working under numerous laws and in diverse languages for clients throughout the globe.

We have a stellar track record, having reached favourable outcomes for our clients in the vast majority of the matters that have been entrusted to us.

We are recognised by the most prestigious legal guides as a leading firm in the resolution of global disputes through arbitration and have earned accolades from clients and peers.



- specialist lawyers
- world-class services
- outstanding success rate
- global reach
- reasonable fees
- excellent client satisfaction
- award-winning team



# Our team

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**William Kirtley**  
Managing Partner

**William Kirtley** is a Franco-American Harvard-, Columbia- and Sorbonne-educated international arbitration lawyer with over two decades of experience in international commercial, investment and construction arbitration at the highest level. He has served as counsel in over 200 arbitrations. He also serves as arbitrator in construction, commercial and investment disputes. He is a member of the New York and Washington Bars and an inactive French *Avocat à la Cour*. He speaks English, French, Spanish, Portuguese, Baoulé and Bambara/Dioula.



**Nina Jankovic**  
Senior Associate

**Nina Jankovic** has considerable experience in international construction, investment and commercial arbitration. Nina has served as counsel in numerous arbitrations under a variety of arbitration rules involving English, Bosnian, Saudi, Uzbek, Angolan, Singapore and other laws. She holds an LL.M. in Public International Law from Leiden University, the Netherlands, and an LL.B. from Belgrade University, Serbia, graduating *summa cum laude*. Nina speaks English, Serbian/Croatian, Spanish, German, Italian and French.



**Zuzana Vysudilova**  
Senior Associate

**Zuzana Vysudilova** is a Slovak national, and Sorbonne/Assas-educated lawyer registered at the Paris Bar with nearly a decade of experience in international investment, commercial and construction arbitration. Zuzana has served as counsel in high-profile commercial and construction arbitrations under a variety of arbitration rules, across a broad range of industries and under French, Swiss, English, Georgian, Kazakh, Saudi, OHADA and other laws. She speaks English, French, Slovak, Czech, and has basic knowledge of Russian.



# Our team

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**Anastasia Tzevelekou**  
Senior Associate

**Anastasia Tzevelekou** is a London-based international arbitration lawyer, triple-qualified in England and Wales, Ireland and Greece, with broad expertise in both civil and common law systems around the globe. With nearly a decade of experience, Anastasia has acted as counsel in a wide range of high-profile commercial, construction and investment arbitrations, and assisted in arbitrator work, including drafting awards. She holds an LL.M. in International Business Law from the London School of Economics, and an LL.M. in International Commercial Arbitration from the Democritus University of Thrace in Greece. Anastasia speaks English, French and Greek.



**Alexandra Koliakou**  
Associate

**Alexandra Koliakou**, of French and Greek nationality, is admitted to the Paris Bar. She has served as counsel in commercial, investment and construction arbitrations. She holds law degree and Master's degree from the Universities of Panthéon-Assas and Descartes and an LL.M. in Comparative and International Dispute Resolution from the Queen Mary University of London. Alexandra speaks French, English and Greek.



**Bartosz Wygladala**  
Associate

**Bartosz Wygladala** is a Polish lawyer, admitted as Attorney and Counsellor at Law in New York. He is experienced in both common law and civil law systems. He graduated with an LL.M. from the University of Manchester and with an LL.M. in International Dispute Settlement from the University of Geneva. Bartosz has experience in construction, mining, aviation, franchising, post-M&A, and investment arbitrations under a variety of arbitration rules. Bartosz speaks English, French, Polish, Spanish, German and Italian.



# Our team

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**Sidney Larsen**

Associate

**Sidney Larsen** has studied law in both the United States, at the American University Washington College of Law, and in France, at the Université Paris Nanterre. She also holds a Master's Degree in International Peace and Conflict Resolution from American University. Prior to joining Aceris Law, Sidney gained valuable experience in international commercial arbitration as an intern at the ICC International Court of Arbitration in Paris. Of American origin, Sidney speaks English and French. She has been involved in arbitrations under the ICC, UNCITRAL, SIAC and ICSID rules of arbitration.



**Marta Milanovic**

Paralegal

**Marta Milanovic** holds a Master's degree in International Law, Foreign Trade and International Relations from ISDE in Spain, a law degree from the University of Belgrade, Serbia, and a degree in Finance and Banking from the Belgrade Banking Academy in Serbia. Of Serbian origin, Marta speaks English, Serbian, Croatian and Spanish fluently, and she has a working knowledge of German and French.



**Mouna Baakil**

Office Manager

**Mouna Baakil** holds a Master II in International Commerce and Management obtained at ESCI Paris and studied law in London at The London Metropolitan University. Prior to joining Aceris, Mouna worked at PWC Morocco. She also worked as marketing and communication manager for a VOIP company based in Casablanca with several branches in France, India and Lebanon. She further served as business manager at Brasserie Kronenbourg of the Carlsberg Group and was a marketing assistant at Cooper Power Tools France. She is Moroccan of origin and speaks fluent French, English and Arabic.

# Our track record

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Our track record is stellar. In the past ten years, we have resolved approximately 200 disputes through arbitration and involving 92 different jurisdictions.

We have secured outstanding victories for our clients in 98% of these cases, whether acting for Claimants or for Respondents.

200  
arbitrations

92  
jurisdictions

98%  
success rate

1/3  
commercial

1/3  
investment

1/3  
construction



# Our expertise

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## Commercial Arbitration

We have extensive experience in the conduct of commercial arbitration proceedings under a variety of rules, including the ICC, UNCITRAL, LCIA, ICDR, SIAC, SCC, DIAC, HKIAC, JAMS, Swiss Rules, AAA, LCAM, LMAA, CICA, OHADA and other arbitration rules. We have acted in disputes spanning all continents, representing corporate clients, high-net-worth individuals, sovereign states and state entities.

## Investor-State Arbitration

We have acted in numerous investment arbitrations, including institutional and *ad hoc* proceedings, mostly under the ICSID and the UNCITRAL rules. We have represented both foreign investors, and sovereign states and state entities in disputes spanning a variety of industry sectors. Our Managing Partner also sits as arbitrator in one of the largest investment-treaty disputes to date.

## Construction Arbitration

We are praised for our outstanding expertise in construction arbitration. We have a wealth of experience in this sector, having acted in over 70 construction arbitration proceedings in the past ten years.

# AL Our experience

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## Commercial Arbitration

- Successfully represented a Hong-Kong-based global leader in crypto trading and market-making in an ICC arbitration against a company with its seat in the Seychelles in relation to a dispute revolving around tokens.
- Successfully represented a Maldives State organ in an international arbitration under the rules of arbitration of the Maldives International Arbitration Centre against an Emirati company concerning the breach of a sales agreement.
- Successfully defended two French companies in the wood industry in emergency ICC proceedings initiated by an Italian manufacturing company specializing in the production of composite wood decorative surfaces.
- Successfully represented a Singapore-based company in an ICC arbitration against the French subsidiary of a leading European aviation company concerning a dispute arising out of an intermediary services agreement.
- Successfully represented an Emirati company in an LCIA arbitration against a Chinese company regarding a commodity supply agreement.



# Our experience

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## Commercial Arbitration

- Successfully represented an Austrian client in an LCIA arbitration concerning a dispute arising out of a contract for the supply of polycarbonate ID cards for driving licences in Kenya.
- Successfully defeated over USD 254 million in claims by a publicly listed Malaysian company in an SCC arbitration against the Uzbek branch of a major oil company.
- Successfully represented a UAE energy company against an Indian company in a SIAC arbitration in relation to a dispute arising out of a commodity supply agreement.
- Successfully represented a Middle Eastern commodity trader in an LCIA arbitration against a Thailand-based company concerning a dispute arising out of a commodity supply agreement.
- Successfully assisted in the amicable settlement of a USD 30 million LCIA arbitration brought by a UAE company and a Mozambique company in relation to a dispute concerning the repudiation of services contracts for accommodation for the Liquefied Natural Gas Project in Africa.

# AL Our experience

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## Investor-State Arbitration

- Counsel to a French magnate, investor and high-net-worth individual in a USD 800 million ICSID arbitration against Kuwait for expropriations in the media sector (***Bachar Kiwan v. State of Kuwait, ICSID Case No. ARB/20/53***).
- Counsel to an English investor in an ICSID arbitration against Hungary in the waste management sector (***Christopher Jock Murdoch MacKenzie v. Hungary (ICSID Case No. ARB/21/66)***).
- Counsel for the Claimants in UNCITRAL investment arbitration proceedings on behalf of American investors against an East European State regarding a failure to accord full protection and security to real estate-related investment.
- Counsel for the Claimant in an investor-State arbitration against a Central Asian State on behalf of a Turkish company involved in the construction industry.
- Counsel to a German client regarding the initiation of ICSID arbitration proceedings against a South American State for violation of the free transfer of payments treaty provision.

# AL Our experience

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## Investor-State Arbitration

- Counsel to a German investor regarding a dispute concerning the expropriation of food industry assets by an Eastern European State.
- Counsel to an American company for initiation of arbitration with a Central American State under the Central American Free Trade Agreement (CAFTA).
- Counsel to a Russian foreign investor in an ICSID arbitration against a Scandinavian State concerning the expropriation of forest estates and other investments.
- Counsel to a Japanese foreign investor in an ICSID arbitration against an East Asian State involving the expropriation of land use rights.

# AL Our experience

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## Construction Arbitration

- Successfully represented a leading North African cement company in an ICC arbitration regarding several contracts for the design, manufacturing, testing, delivery, installation, completion, and commissioning of a cement plant.
- Successfully represented an Eastern European public entity in the energy sector in an ICC arbitration against a consortium composed of a Finnish company and an Indian company in relation to a dispute arising out of a contract for the construction of a high-voltage transmission line.
- Successfully represented a Saudi company in an LCAM arbitration against a Saudi subsidiary of a large Chinese construction company arising from a dispute concerning unpaid invoices and delay/prolongation claims for insulation and cladding works in the construction of a power plant in the Middle East.
- Successfully represented a Spanish company and its Montenegrin subsidiary in an ICC construction arbitration against a Montenegrin company and a municipality in relation to a dispute arising out of a contract for the construction of a wastewater treatment plant in Montenegro.

# AL Our experience

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## Construction Arbitration

- Successfully represented a Canadian company in a USD 170 million ICC arbitration against a Middle Eastern company relating to a dispute over the construction of an industrial plant in the Middle East.
- Successfully represented an Omani client in a SIAC arbitration against a major desalination plant provider under Singapore law in relation to a dispute arising out of a contract for the construction of a desalination facility in the Middle East.
- Successfully represented an African State entity in an *ad hoc* UNCITRAL arbitration against a Spanish construction company in a dispute arising out of a contract for the construction of a water network.
- Successfully represented an Austrian company in an ICC arbitration against Mauritanian and Moroccan contractors and suppliers related to a construction project in Mauritania.
- Successfully represented a Greek company in an *ad hoc* UNCITRAL arbitration administered by the PCA against a Bosnian State entity relating to a dispute arising out of a FIDIC Yellow Book contract for the construction of a wastewater treatment plant.

# **A** **L** Our global reach

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Our lawyers are based in Europe's leading arbitration centres: Paris, London and Geneva.

They have received training at leading law universities in Europe and the United States and prestigious top-tier arbitration firms. Most are qualified to practice in more than one jurisdiction, and all have experience in both civil law and common law systems. We work in a great number of languages, including: English, French, Spanish, Portuguese, German, Italian, Greek, Russian, Serbian, Croatian, Czech, Slovak, Polish, Baoulé and Bambara/Dioula.

In instances where specific domestic law expertise is required, we have established a network of trusted legal practitioners, with whom we work seamlessly on arbitration-related court proceedings throughout the globe.



Europe | Middle East | Africa | Asia | Oceania | Americas



# Our accolades

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Our lawyers feature amongst the best arbitration practitioners in the most prestigious legal guides, year after year.



They have also earned accolades from clients and peers.



## Clients and peers say

- *"William is absolutely committed and very client oriented."*
- *"An exceptional mastery of arbitration."*
- *"Performance, with the elegance of the greatest firms."*
- *"Aceris is about the best law firm in services and cost I've ever dealt with."*
- *"Every member of the Aceris team is truly exceptional and dynamic."*
- *"The firm has profound expertise and experience in international arbitration matters."*



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